The Lakeville Journal Company

2023 MEDIA KIT

The Lakeville Lournal Millerton News TriCornerNews.com













YOUR LOCAL NON-PROFIT MEDIA COMPANY

Serving The Communities of Northwest Connecticut and Eastern Dutchess County

Your paper is the only paid advertisement that continually works for me year after year. I won't advertise in any other publications as I just don't see any results like I do with you.

JON VON OY

Paramount Professional Roofing

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THE LAKEVILLE JOURNAL COMPANY

PO Box 1688 Lakeville, CT 06039

860-435-9873

advertising@ lakevillejournal.com

YOUR LOCAL NON-PROFIT MEDIA COMPANY

Not Just Another Newspaper Group

For more than 125 years, readers have relied on The Lakeville Journal Company to report on all topics important and relevant to the communities we serve — from government and schools to recreation and the arts and everything in between — to give you full perspective on the realities of life in these towns.

And in that time businesses, organizations of all sizes, our local governments, and individuals have relied on advertising options offered by The Lakeville Journal Company publications.

Each year, nearly 2,000 groups use The Lakeville Journal Company to drive business growth, build brand awareness, increase event attendance, inform the public, promote employment opportunities, remember a loved one, and even reunite families with lost pets.

Now, as a non-profit organization, we are preserving the tradition of grass-roots reporting and also expanding our coverage and digging deeper on all things vital to town life. And that means greater impact for your advertising.

The Lakeville Journal Company Publications

The Lakeville Journal
The Millerton News
Tri-Corner Real Estate
Compass Arts & Entertainment
TriCornerNews.com
Special Sections Throughout the Year

WEEKLY NEWSPAPERS • 24/7 ONLINE

The Lakeville Iournal

P.O. Box 1688, Lakeville, CT 06039 64 Route 7 North, Falls Village, CT 06031 860-435-9873 • 800-339-9873

News: editor@lakevillejournal.com

Millerton News

P.O. Box 625, Millerton, NY 12546 860-435-9873 • 800-339-9873

News: editor@millertonnews.com

COMPASS

A guide to dining, movies, music, art, recreation & events in the Tri-State area. Compass runs in both newspapers.

Coverage, Tips: compass@lakevillejournal.com Events Calendar: calendar@lakevillejournal.com

TriCornerNews com

The only website that covers the Tri-State Region with original content on all the area communities.

Subscribe: www.tricornernews.com/subscriptions **Digital Edition**: www.tricornernews.com/digitaledition

ADVERTISING REPS

Libby Hall-Abeel

Covering the towns of

CONNECTICUT

Lakeville • Salisbury Sharon • Kent • Cornwall Goshen • Litchfield Warren • New Preston Washington • Danbury

New Milford

MASSACHUSETTS

Sheffield • Egremont **Great Barrington** Lenox • Pittsfield

libbyh@ lakevillejournal.com 860-435-9873 x501

Mary Wilbur

Covering the towns of CONNECTICUT North Canaan Falls Village • Norfolk Winsted • Torrington New Hartford

NEW YORK

Millerton • Amenia, Pine Plains • Millbrook Wassaic • Dover Plains. Hillsdale • Ancramdale Copake • New York City **Dutchess County**

maryw@ lakevillejournal.com 860-435-9873 x502

Lyndee Stalter

Classified Line **Advertising**

classified@ lakevillejournal.com 860-435-9873

CIRCULATION

Connecticut

Cornwall
Falls Village
Goshen
Kent
Lakeville
Norfolk
North Canaan
Salisbury
Sharon
Taconic
South Kent
Litchfield
Torrington
West Cornwall
Winsted

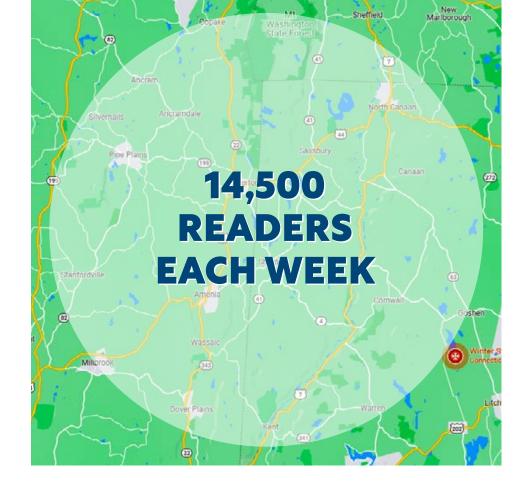
New York

Amenia
Ancramdale
Ancram
Copake
Copake Falls
Millbrook
Millerton
Pine Plains
Wassaic
Dover Plains
Dutchess County



Paley's Farm Market has proudly advertised in The Lakeville Journal papers for decades to reach our returning customers, as well as new.

> PALEY'S FARM MARKET



STRONG REGIONAL REACH

More than 100 Newsstand and vending machine locations give our newspapers — and your advertising — the highest visibility for travelers, part-time residents and newcomers.

Paid circulation for The Lakeville Journal is approximately 3,000 (50% subscriptions, 50% newsstands) and The Millerton News approximately 1,200.

In addition to being inserted into our two weekly newspapers, Tri-Corner Real Estate, Compass, and other special sections are given out at high traffic areas throughout the region.

TriCornerNews.com is the only news site in the region that encompasses the news from Northwest Connecticut *and* Eastern Dutchess County. Each month, an average of 9,000 users view 44,500 pages.

PRINT DISPLAY ADVERTISING THE LAKEVILLE JOURNAL and THE MILLERTON NEWS

Open Rates & Discounts

DEADLINE 4 P.M. FRIDAY		
Broadsheet open rate	2 inch min.	
The Lakeville Journal	\$14 col. inch	
The Millerton News	\$12 col. inch	

Multiple buy ads must be identical Buy 2 newspapers \$16 col. inch

Preferred positionAdd 15% to applicable open rate

Full Color

Add \$99 per paper

Other Discounts available

Terms 3% if paid in 15 days, Net End-of-month 15% to charitable organizations with IRS 501(c)(3) status on display ads only (no other discounts will apply)

All political advertisements must be pre-paid and sponsorship identified 15% discount (no other discounts)

Modular Ad Sizes

Size	1x insert	4x insert	8x insert	12x insert
Full Page 11.5"x21"				
The Lakeville Journal	\$1,764	\$1,675.80	\$1,640.52	\$1,587.60
The Millerton News	\$1,512	\$1,436.40	\$1,406.16	\$1,360.80
Both Papers	\$2,016	\$1,915.20	\$1,874.88	\$1,814.40
Half Page 11.5"x10.5"				
The Lakeville Journal	\$882.00	\$837.90	\$820.26	\$793.80
The Millerton News	\$756.00	\$718.12	\$703.08	\$680.40
Both Papers	\$1,008.00	\$957.60	\$937.44	\$907.20
Quarter Page 5.65"x10.5"				
The Lakeville Journal	\$441.00	\$418.95	\$410.13	\$396.90
The Millerton News	\$378.00	\$359.10	\$351.54	\$340.20
Both Papers	\$504.00	\$478.80	\$468.72	\$453.60
Eighth Page 5.65"x5"				
The Lakeville Journal	\$210.00	\$199.50	\$195.30	\$189.00
The Millerton News	\$180.00	\$171.00	\$167.40	\$162.00
Both Papers	\$240.00	\$228.00	\$223.20	\$216.00

Broadsheet, Compass, Specialist Contract frequency discounts

5%
7%
)%
3%
4%
5%
֡

FULL PAGE 11.5"x21"

HALF PAGE

11.5"x10.5"





PRINT DISPLAY ADVERTISING THE LAKEVILLE JOURNAL and THE MILLERTON NEWS

Popular Ad Sizes

3 COLUMN X 3"

5.65" w x 3" h

\$126/week The Lakeville Journal

\$108/week The Millerton News

\$144/week 2-Paper Buy

1 COL. X 3"

1.75" w x 3" h

\$42/week
The Lakeville
Journal

\$36/week
The Millerton
News

\$48/week 2-Paper Buy

2 COLUMN X 2"

3.7" w x 2" h

\$56/week The Lakeville Journal

\$48/week The Millerton News

\$64/week 2-Paper Buy

2 COLUMN X 5"

3.7" w x 5" h

\$140/week The Lakeville Journal

\$120/week The Millerton News

\$160/week 2-Paper Buy



I find advertising with The Lakeville Journal to be so easy. My sales rep, Mary Wilbur, has made it a breeze for me. She always knows when I should advertise and which spaces are best, as well as what size or color should be used. I trust her completely with all my advertising needs. She is a pleasure to work with, always wears a smile and truly cares about my business. And Caitlin Hanlon is a miracle worker. I send her photos and she turns my ad into a portrait every time!

DANIELLE STEVENSON Berkshire Hills Design

PRINT DISPLAY ADVERTISING COMPASS Arts & Entertainment

COMPASS

The Weekly Arts & Entertainment Section of The Lakeville Journal Company

Award-winning arts and entertainment section published every week as part of the newspaper sections in The Lakeville Journal and The Millerton News.

In June, July, August and December, it is published monthly as a separate tabloid section, inserted into the newspapers and is distributed for free at high-traffic areas throughout the Tri-state region. This is added value for your advertising.

- Art
- Movies
- Books
- Dining

- Designers
- Plays

\$90

\$449

\$699

- Dance
- Entertainment

- Writers
- Recitals
- Food
- Cultural Events

MONTHLY TABLOID RATES

6/15 · 7/13 · 8/10 · 12/7

BLACK & WHITE ADS

1/8 page (5"x2.65" or 2.45"x5.5")

Ψ , σ
\$150
\$275
\$300
\$500
\$300
\$ 300
\$300

FREQUENCY DISCOUNTS

1/2 page Vertical (5"x11")

Full Page (10.375"x11")

2 times: 5% • 4 times: 10%

WEEKLY IN-PAPER RATES

Open rate is \$14/column inch

CONTRACT FREQUENCY DISCOUNTS

4 times: 5%

8 times: 7%

13 times: 10%

20 times: 13%

26 times: 14%

43 times: 15%

Does not apply on color charges,

special rates or other discounts.







PRINT ADVERTISING SPECIALIST • INSERTS CLASSIFIED & REAL ESTATE ADS

The Specialist Directory

When people have a project that needs to be completed correctly, they seek out a specialist — someone with expertise. When they need to find a specialist, they turn to the Specialist Directory in The Lakeville Journal and The Millerton News.

Categories include

Antique Restoration • Appliances • Auto Services Blinds • Cleaning • Computer Services Floor Refinishing • Gardening General Maintenance • Heating and A/C Landscaping • Overhead Door Service Painting • Plumbing • Remodeling and Building Rentals • Storage • Tree Service Well Drilling • Window Treatments and everything in between

^{*}Frequency discounts apply.

Size	B&W	Color
2 cols. wide: 2.75"		
2 cols. x 1" h	\$28	\$42
2 cols. x 2" h	\$56	\$84
2 cols. x 3" h	\$84	\$126
2 cols. x 4" h	\$112	\$168
2 cols. x 5" h	\$140	\$210

Classified, Real Estate

Display Ads Appear in Both Papers OPEN RATE (2" minimum) \$14.00/col. inch

Classified Line Ads

Deadline Monday at Noon

Line ads appear in both papers and online at www.tricornernews.com classified@lakevillejournal.com

OPEN RATE (15 words) \$12.00 Additional words 40¢ each

FREQUENCY DISCOUNTS

4 time insertion

(no changes, no refunds)

10% off
13 time insertion

15% off
Add a Bold Border \$5/week (after discount)
Add a Photo

\$10/week (after discount)

All classified line ads must be prepaid
by cash, check, or credit card.

Please read your ads. We cannot be responsible for errors after one appearance. For a Blind Box Number at The Lakeville Journal please add 11 words to copy plus \$3 per weekly insertion if picked up or \$5 weekly if mailed. (Pick-ups will be held 60 days; mailed replies will be forwarded weekly, unopened.)

Legal Notices

legals@lakevillejournal.com \$1.65/line

Inserts

Inserting your single or multi-page flyer, poster, or info sheet is a great way to reach our audience.

- Promote an upcoming art show or event
- Grocery store flyers and special offers for the week
- Restaurant Menus
- Pharmacy promotions

Single Page	\$50.00 per 1000
4-8 pages	\$55.00 per 1000
9-12 pages	\$65.00 per 1000
More than 12 pages	Contact us for a quote

Deadline for booking

Friday at 4pm a week before insertion Call 860-435-9873 for insertion information 4,700 copies needed for a full run insertion in both papers

Shipping to arrive by Monday of insertion week New England Newspapers

75 South Church Street Pittsfield, MA 01201

Telephone: 413-447-7311 • Fax: 413-499-3419 Loading Dock Hours: Mon.-Fri., 7 a.m. to 3 p.m.

THE LAKEVILLE JOURNAL COMPANY

SAMPLE OF PUBLICATIONS

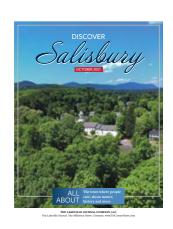




























DISPLAY ADVERTISING TRI-CORNER REAL ESTATE



REALESTATE

Your Best Guide To Properties In Our Tri-State Area

Published Monthly

Distribution is in our two newspapers plus free drops which cover our Tri-State area, **plus** a distribution to the lobbies of select luxury apartment buildings in New York City. Circulation is about **12,000** for this special tabloid section.

And, your ad will appear throughout the month on our website at **www.tricornernews.com**

2023 Publication Dates and Deadlines			
ISSUE	DEADLINE	PUB. DATE	
February	1/05/23	1/19/23	
March	2/09/23	2/23/23	
April	3/16/23	3/30/23	
May	4/13/23	4/27/23	
June	5/11/23	5/25/23	
July	6/15/23	6/29/23	
August	7/13/23	7/27/23	
September	8/10/23	8/24/23	
October	9/14/23	9/28/23	
November	10/12/23	10/26/23	
December	11/2/23	11/16/23	
January	12/7/23	12/21/23	

Contact your advertising representative today!

1-800-339-9873

Libby: libbyh@lakevillejournal.com Mary: maryw@lakevillejournal.com

Advertising Rates/Sizes

Full Page (10.375" w x 11"h): \$400* Half Page (10.375" w x 5.5"h): \$275 Quarter Page (5" w x 5.5"h): \$200 Cover (10.375" w x 5.5"h): \$375

Full Color add: \$199

Frequency Discounts

3x: 5% • 6x: 7% • 12x: 10%

*2 or more full pages

in the same issue: \$340/page



TRICORNERNEWS.COM Weekly EMAIL BLAST

Website Advertising at TriCornerNews.com

TriCornerNews.com is the only news site in the region that encompasses the News, coverage of the Arts, Classifieds, Obituaries, and more from Northwest Connecticut, Eastern Dutchess County in New York, and Southwest Massachusetts.

Each month, an average of 9,000 users from across the wide region view 44,500 pages.

Size	Size	Cost/mo.
Banner Ad Top	820 x 100px	\$240
Banner Ad Middle	820 x 100px	\$179
Banner Ad Middle 2	820 x 100px	\$149
Banner Ad Lower	820 x 100px	\$149
Super Box	300 x400px	\$249
Big Box	300 x 300px	\$179
Big Box 2	300 x 300px	\$179
Tile	300 x 150px	\$69
Small Tile	300 x 90px	\$49

Weekly Eblast

Each week, an opt-in email highlighting some of the top stories from The Lakeville Journal, The Millerton News and Compass goes out to readers who are interested in seeing a snapshot of what's in the current issues of the paper, special sections and other information of interest to all who work, live, and play in the region.

Each email blast sees an average unique open rate of 50% and many read through multiple times throughout the week. An ad in the weekly e-blast is sure to attract interest.

Each email blast includes three advertising spaces, offering a great new opportunity to promote your business. Sign on for 6 months and receive a free website ad spot.

Size	Size	Cost/wk.
Top Location	300 x 250px	\$125
Middle Location	320 x 120px	\$90
Bottom Location	300 x 250px	\$49



The Lakeville Journal has always been my go to for advertising in Litchfield County and environs. It is so well suited to the residents and newcomers coming into our area ... listing all events, local news and superbly written editorials. Having been here for over 18 years, I am happy to advertise consistently with The Lakeville Journal that we are so very fortunate to have in our region. The reviews and publicity Argazzi Art has received during these years in a small town is beyond what one could ask for, particularly a small business such as Argazzi.

ARGAZZI ART

DISPLAY ADVERTISING SPECIAL OPPORTUNITIES and AD COLUMN SIZES

Special Opportunities

Front Page

Banner ad at bottom of front page of The Lakeville Journal and The Millerton News

The Lakeville Journal & The Millerton News

Color: \$558/week

The Lakeville Journal Only

Color: \$414/week

The Millerton News Only

Color: \$369/week

Small Business Spotlight

A monthly feature showcasing the small businesses that drive our economy. Each month 6 small, local businesses have the opportunity to be highlighted in this 1/4 page, full color ad.

The Lakeville Journal & The Millerton News

Color: \$150/week

Main Section of the Papers

Main Body			
Columns	Width		
1 col.	1.75"		
2 col.	3.7"		
3 col.	5.65"		
4 col.	7.6"		
5 col.	9.5"		
6 col.	11.5"		

Classifieds Display		
Columns	Width	
1 col.	1.5"	
2 col.	3.15"	
3 col.	4.8"	
4 col.	6.5"	
5 col.	8.15"	
6 col.	9.8"	
7 col.	11.5"	

Main Body Modular	
	Size
1/8 page	5.65"w x 5"h
1/4 page	5.65" x 10.5"
1/2 page horizontal	11.5" x 10.5"
1/2 page vertical	5.65" x 21"
Full page	11.5" x 21"

Specialist Directory	
	Width
All ads	2.75"

Special Sections

Special Tabloid Modular		
	Size	
1/8 page vertical	2.45" x 5.5"	
1/8 page horizontal	5" x 2.65"	
1/4 page	5" x 5.5"	
1/2 page horizontal	10.375" x 5.5"	
1/2 page vertical	5" x 11"	
Full page	10.375" x 11"	

Tri-Corner Real Estate	
Modular	Size
1/4 page	5" x 5.5"
1/2 page horizontal	10.375" x 5.5"
1/2 page vertical	5" x 11"
Full page	10.375" x 11"

THE LAKEVILLE JOURNAL COMPANY ADVERTISING POLICIES

Advertising Policies

Publisher reserves the right to refuse or cancel any advertisement at any time for any reason.

No ads will be accepted after deadline. Cancellation of ads after deadline will be charged at 50% of cost.

Accounts not paid within terms of invoice are considered past due and are subject to a 1.5% per month service charge. First-time advertisers must pre-pay until credit is approved.

Tobacco advertising not accepted.

Rate changes subject to 30 days notice. Frequency agreements require insertion of minimum space at least once every edition during the period. Those not fulfilling their contract commitment will be short rated to the nearest earned rate.

Advertisements which simulate editorial style must carry the word "ADVERTISEMENT" in at least 8pt type with the ad.

The Lakeville Journal Company shall not be liable for errors or omissions in, or failure to insert, any advertisement beyond the cost of actual space occupied. At publisher's discretion a credit for future advertising will be issued ONLY up to the value of the advertisement on first insertion date in which the error appeared.

The Lakeville Journal Company strives to maintain high ethical standards in its advertising columns as well as its news columns. Readers are invited to inform the publisher that an advertiser has not fulfilled its promise and the publisher will investigate such complaints.

Deadlines

WEEKLY DISPLAY ADVERTISING

Friday at 4 p.m. except early deadlines around holidays

WEEKLY CLASSIFIED ADVERTISING

Display ads Friday at 4 p.m. Line ads Monday at 12 p.m.

SPECIAL SECTIONS, INCLUDING TRI-CORNER REAL ESTATE See page 15

THE LAKEVILLE JOURNAL COMPANY **CALENDAR OF PUBLICATIONS**

BANNERS*

2023 Banners inside broadsheet sections.

COMPASS A&E

Compass as a separate tabloid section publishes once a month in June, July, August, December. Inside broadsheet all other weeks.

SMALL BUSINESS SPOTLIGHT

Last week of each month, inside broadsheet.

SPECIAL SECTIONS

One booklet highlighting an individual town, 'Towns and Villages' and 'Holiday Gift Guide', printed as tabloids.

TRICORNER REAL ESTATE

TriCorner Real Estate tabloid prints once a month. Real estate ads run in classified section every week.

JANUARY

IAN. 19 TriCorner Real Estate IAN. 26 Milestones In Business* SWSA program also publishes

FEBRUARY

FEB. 2 Romance*

FEB. 23 FFA Week (*Feb. 18-25*)*

TriCorner Real Estate FEB. 23

MARCH

MARCH 9 Wellness/Camps* TriCorner Real Estate MARCH 30

APRIL

APRIL 6 Easter ads*

including churches and restaurants

APRIL 20 Contractors, Spring Cleanup*

APRIL 27 TriCorner Real Estate

APRIL 27 Discover Dutchess County

booklet, separate section

MAY

MAY 18 Towns and Villages tabloid, separate section

MAY 25 TriCorner Real Estate

JUNE

JUNE 1 Garden & Landscape*

IUNE 8 Graduations*

Also June 15, 22; depending on grad. dates

JUNE 15 Compass tabloid

TriCorner Real Estate **IUNE 29**

JULY

JULY 13 Compass tabloid

JULY 13 Canaan/Railroad Days*

Railroad Days July 13-17, Schedule to run with supporting ads.

JULY 27 TriCorner Real Estate

AUGUST

AUG. 3 Kent Sidewalk Sales*

AUG. 10 Compass tabloid

AUG. 24 TriCorner Real Estate

SEPTEMBER

SEPT. 14 Automotive*

SEPT. 28 TriCorner Real Estate

OCTOBER

OCT. 5 Discover Salisbury* booklet, separate section **OCT. 26** TriCorner Real Estate

NOVEMBER

NOV. 16 TriCorner Real Estate NOV. 23 Holiday Gift Guide tabloid, separate section

DECEMBER

DEC.7 Compass tabloid

DEC. 14 Holiday Shopping*

TriCorner Real Estate DEC. 21

THE LAKEVILLE JOURNAL COMPANY SPECIAL DEADLINES

COMPASS A&E

JUNE

JUNE 1 Advertising Deadline
JUNE 15 Compass Published

JULY

JUNE 29 Advertising Deadline Compass Published

AUGUST

AUG. 10 Advertising Deadline Compass Published

DECEMBER

NOV. 22 Advertising Deadline DEC. 7 Compass Published

SPECIAL SECTIONS

APRIL Discover Dutchess County

APRIL 6 Advertising Deadline

APRIL 27 Discover Dutchess County

booklet, separate section

MAY Towns and Villages

APRIL 27 Advertising Deadline
MAY 18 Towns and Villages
tabloid, separate section

OCTOBER Discover Salisbury

SEPT. 14 Advertising Deadline **OCT. 5** Discover Salisbury *booklet, separate section*

NOVEMBER Holiday Gift Guide

NOV. 2 Advertising DeadlineNOV. 23 Holiday Gift Guidetabloid, separate section

The Lakeville Iournal

Millerton News TriCornerNews.com

For more information, email advertising@lakevillejournal.com or call 860-435-9873

TRI-CORNER R. E.

JANUARY February Issue

JAN. 6 Advertising Deadline
JAN. 19 TriCorner Real Estate Published

FEBRUARY March Issue

FEB. 10 Advertising Deadline

FEB. 23 TriCorner Real Estate Published

MARCH April Issue

MARCH 17 Advertising Deadline

MARCH 30 TriCorner Real Estate Published

APRIL May Issue

APRIL 14 Advertising Deadline
APRIL 27 TriCorner Real Estate Published

MAY June Issue

MAY 12 Advertising Deadline
MAY 25 TriCorner Real Estate Published

JUNE July Issue

JUNE 16 Advertising Deadline
JUNE 29 TriCorner Real Estate Published

JULY August Issue

JULY 14 Advertising Deadline
TriCorner Real Estate Published

AUGUST September Issue

AUG. 11 Advertising Deadline
AUG. 24 TriCorner Real Estate Published

SEPTEMBER October Issue

SEPT. 15 Advertising Deadline

SEPT. 28 TriCorner Real Estate Published

OCTOBER November Issue

OCT. 13 Advertising Deadline

OCT. 26 TriCorner Real Estate Published

NOVEMBER December Issue

NOV. 3 Advertising Deadline

NOV. 16 TriCorner Real Estate Published

DECEMBER January 2023 Issue

DEC. 8 Advertising Deadline

DEC. 21 TriCorner Real Estate Published

The Lakeville Journal Company

The Lakeville Iournal Millerton News TriCornerNews.com

YOUR LOCAL NON-PROFIT MEDIA COMPANY

P.O. Box 1688, Lakeville, CT 06039 64 Route 7 North, Falls Village, CT 06031 860-435-9873 • advertising@lakevillejournal.com